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1 Abstract

In our dissertation two different mathematical models of Relational Contracts are considered. One model in two-person case is taken from existing literature. The most interesting part of our research is the n -person case. We concentrate on the problem of finding a strong Nash equilibrium in Relational Contracts (this is done first time in game theory).

We prove that the transfers in the form of side payments in each stage game can lead to construction of special type of Nash Equilibrium. What's more, this Nash equilibrium is a strong one, which means that it is stable against the deviations of coalitions of players. In organizing stage transfers, we use imputations from the core.

For a better understanding of results, the introduction of basic definitions from game theory is needed. This is done in section 3 of dissertation.

Relational contracts, n -person game, strong Nash equilibrium, cooperate trajectory, core, transfer payment

2 Introduction

Contract is the core issue of new institutional economics. The standard contract theory or principal-agent theory assuming that the contract content completely clear, and in any state can be confirmed, the implementation of the law, this is the ideal type of contract. However, the reality is not the case of contract. Due to the limited rationality, the legal system is not very perfect. The contract could not estimate all the problems, making the legal system imperfect, causing difficulties for the execution of the contract. Many are dependent on legal cooperation of both sides of the transaction and the security strategy, like mortgage, hostage, triggering strategy, and the reputation. Because of the conflict between standard contract theory and reality, the scholars have put forward a new relational contract theory instead of the old concepts.

Relational contracts don't give the provisions of all the terms in details during the transactions, only to determine the objectives and basic principles, hence the past, present and expected future contractual personal relationship play a key role in the long-term running of the arrangement. Then relational contracts become self-enforcing informal agreements in lots of long-term relationship in which official contracts are too expensive to form. Sometimes agreements with the character of relational contracts can also be reached between different countries as no institution is able or willing to supervise the fulfillment of both sides.

In such a case, a money transfer plays an essential role in the relationship. A money transfer that maintains the process of the relational contract can be in form of tax, fine, or some other reimbursement. The complete performance of the relational contract, including the money transfer, will lead to expected

interests satisfying all participants.

Of course, we have to think about the possible bad outcomes. Since the relational contract performance is largely linked to personal interests and then, when participants find their own interests are failed to meet, or said that access to more benefits seemingly, probably they will choose to betray the original relational contract content. Under this circumstance, the other participants of the contract, of course, will take appropriate response measures, which are usually called punishment, for safeguard of their own interests and suppressing the benefit of the betrayal. Because of the existence of such punishment mechanism, the people in the normal circumstances will not choose to violate the content of the contract.

The above mentioned complex process can be described by an infinite repeated game perfectly, which is pretty convenient for us to make some furthermore researches about the properties of the relational contracts. In my dissertation, I specialize this case in which relational contract is made with required money transfer and supported by punishment strategies. Driven by rational minds, the cooperation of all the participants will make the whole game process tend to dynamic stable state.

The existence and form of stationary contracts in infinitely repeated two-player games have been discussed earlier in [Susanne Goldlücke, 2013] [13]. In our paper we also explore contracts in an n -person infinite-stage game, which is more general.

This dissertation is organized as follows. In section 2 we give some knowledge about the background of relational contract. In section 3 we introduce basic definitions and theorems from game theory. In section 4 we introduce the

stationary contracts in infinitely repeated two-player games. Section 5 is our main part, in which we describe our own game model and then define the Strong Nash Equilibrium in an n -person infinite-stage game. In the end of section 5 we give the proof of the existence of Strong Nash Equilibrium and the form of Strong Nash Equilibrium strategies. In section 6 we analyze the advantages and disadvantages of our methods compared with the above mentioned approach.

3 About game theory

3.1 Two-person zero-sum game

Definition 3.1 *We call system*

$$\Gamma = (X, Y, K) \tag{3.1}$$

a standard two-player zero-sum game, where X and Y are non-empty sets, $K : X \times Y \rightarrow R^1$ is a real-valued function.

In game Γ , elements $x \in X$ and $y \in Y$ are called strategies of player 1 and 2 respectively. Elements of Cartesian product $X \times Y$ (namely the strategy doublet (x, y) , where $x \in X$ and $y \in Y$) are called situations, and function K is the payoff function of player 1. Under situation (x, y) the payoff of player 2 is $(-K(x, y))$, so K is called the payoff function of game Γ and Γ is called zero sum game. To give a game Γ , we need to define the strategy sets X and Y of player 1 and 2, and simultaneously define the payoff function K on situation $X \times Y$.

Game Γ can be explained as: players simultaneously and independently choose their strategies $x \in X$ and $y \in Y$, then player 1 gets payment $K(x, y)$, and player 2 gets payment $(-K(x, y))$.

Definition 3.2 *Game $\Gamma' = (X', Y', K')$ is called the subgame of game $\Gamma = (X, Y, K)$, if $X' \subset X$ and $Y' \subset Y$. Function $K' : X' \times Y' \rightarrow R^1$ is the constraint of function K on $X' \times Y'$.*

Suppose in game (3.1) player 1 has m choices of strategies. Sort the strategy set X of the first player, namely construct a one-to-one mapping function

between set $M = \{1, 2, \dots, m\}$ and X . Similarly if player 2 has n strategies we can construct a one-to-one mapping function between set $N = \{1, 2, \dots, n\}$ and Y . Then game Γ can be completely determined by matrix $A = \{a_{ij}\}$, where $a_{ij} = K(x_i, y_j), (x_i, y_j) \in X \times Y, i \in M, j \in N$. The game is carried out in the following manner: player 1 chooses row $i \in M$ and player 2 chooses column $j \in N$. Both of them make their choices simultaneously and independently. Hence player 1 gets payoff a_{ij} and player 2 gets payoff $(-a_{ij})$. If the payment is a negative number, we can regard it as the actual loss of a player.

Example 2.1 Player 1 and 2 choose integers i and j from set $\{1, 2, \dots, n\}$. Player 1 wins $|i - j|$ and the game is a zero-sum game. The payoff matrix is an $n \times n$ matrix in which $a_{ij} = |i - j|$. When $n = 5$, the payoff matrix is

$$A = \begin{pmatrix} 0 & 1 & 2 & 3 & 4 \\ 1 & 0 & 1 & 2 & 3 \\ 2 & 1 & 0 & 1 & 2 \\ 3 & 2 & 1 & 0 & 1 \\ 4 & 3 & 2 & 1 & 0 \end{pmatrix}$$

3.2 Maximin and minimax strategies

Consider a two-player zero-sum game $\Gamma = (X, Y, K)$, in which each player maximizes his own payoff through choosing strategy. The payoff of player 1 is determined by function $K(x, y)$, and the payoff of player 2 is $(-K(x, y))$, namely the purposes of the players are exactly opposite. Note that the payoff of player 1(2) is determined by the situation $(x, y) \in X \times Y$ formed in game. In every situation, the payment of one player in game is not only determined by

his own choice, but also depends on what strategy his opponent chooses. The opponent's purpose and his purpose are directly opposite, so when trying to get maximum payment, each player must take into account each other's behavior.

In game theory we suppose that strategies of all players are rational. Namely player 1 devotes himself to get maximum payoff in the case of player 2 choosing his own most favorable strategy. What can player 1 guarantee for himself? Suppose player 1 chooses strategy x , then in the worst case he will get $\min_y K(x, y)$. So what player 1 can always guarantee for himself is payoff $\max_x \min_y K(x, y)$. If giving up the assumption of extreme value, then player can always make his payoff infinite approach to numerical value

$$\underline{g} = \sup_{x \in X} \inf_{y \in Y} K(x, y) \quad (3.2)$$

which we call the lower value of the game. If external extreme value is reached, then \underline{g} is also called maximin value. The principle that constructs strategy x on the base of maximizing the minimum payoff is called maximin principle, and the strategy made according to this principle is called maximin strategy.

We have the same discussion for player 2. If player 2 chooses strategy y , then in the worst case he will lose $\max_x K(x, y)$. So player 2 can always guarantee that he loses no more than $\min_y \max_x K(x, y)$.

We call

$$\bar{g} = \inf_{y \in Y} \sup_{x \in X} K(x, y) \quad (3.3)$$

the upper value of the game. If external extreme value is reached, then \bar{g} is also called minimax value. The principle that constructs strategy y on the base of minimizing maximum loss is called minimax principle, and the strategy made according to this principle is called minimax strategy. It should be empha-

sized that the existence of maximin (minimax) strategy is determined by the reachability of external extreme value in formula (3.2) (or (3.3)).

3.3 Saddle point

Consider the optimal behavior problem in a two-player zero-sum game. In game $\Gamma = (X, Y, K)$, we call the situation $(x^*, y^*) \in X \times Y$ is optimal if any player can't get benefit by deviating from it. The optimal principle of constructing equilibrium situation is called equilibrium principle. We'll see later that for a two-player zero-sum game this equilibrium principle is equivalent to minimax and maximin principle. Of course we need the existence of equilibrium, which means a equilibrium principle is achievable.

Definition 3.3 *In a two-player zero-sum game $\Gamma = (X, Y, K)$, situation (x^*, y^*) is called saddle point, if for all $x \in X$ and $y \in Y$*

$$K(x, y^*) \leq K(x^*, y^*)$$

$$K(x^*, y) \geq K(x^*, y^*)$$

Definition 3.4 *Provided (x^*, y^*) is a saddle point of game Γ then we call*

$$g = K(x^*, y^*) \tag{3.4}$$

the value of the game.

Theorem 3.1 *In game $\Gamma = (X, Y, K)$, the sufficient and necessary condition for the existence of saddle point is that there exist minimax value and maximin value*

$$\min_y \sup_x K(x, y), \max_x \inf_y K(x, y)$$

which satisfy equality

$$\underline{g} = \max_x \inf_y K(x, y) = \min_y \sup_x K(x, y) = \bar{g}$$

3.4 N -person non-zero-sum game

Definition 3.5 *We call*

$$\Gamma = (N, \{X_i\}_{i \in N}, \{H_i\}_{i \in N})$$

non-cooperative game, where $N = \{1, 2, \dots, n\}$ is the set of players, X_i is the strategy set of player i , H_i is player i 's payoff function which is defined on Cartesian product $X = \prod_{i=1}^n X_i$ of all players' strategy sets.

The n -person non-zero-sum game is carried out in the following manner. Players simultaneously and independently choose their strategies from their strategy sets $X_i, i = 1, 2, \dots, n$. And then situation $x = (x_1, x_2, \dots, x_n), x_i \in X_i$ is formed. Each player gets payoff $H_i(x)$ and the game ends.

If the pure strategy set X_i of player i is finite, then we call the game finite n -person non-cooperative game.

3.5 Nash equilibrium

Suppose that in game Γ each player tries to realize the situation which can maximize his payment. But payoff function $H_i(x)$ depends on not only the behavior of player i , but also the behaviors of other players in the game. So the situation that brings maximum payoff for player i may be not the best situation for other players. As in zero-sum game each player tries to get his maximum payment with conflicting characteristics, describing the best behavior

is a problem. Here we have many possibilities to formulate the meaning of optimality one of which is Nash equilibrium (and its transformations). In zero-sum game, Nash equilibrium is consistent with the optimal principle in zero-sum game.

Suppose $x = (x_1, \dots, x_{i-1}, x_i, x_{i+1}, \dots, x_n)$ is an arbitrary situation in game Γ , x_i is a strategy of player i . If player i 's strategy x_i is changed to x_i' , situation x will be changed to $(x_1, \dots, x_{i-1}, x_i', x_{i+1}, \dots, x_n)$, which is written by $(x||x_i')$. Obviously if x_i equals to x_i' , then $(x||x_i') = x$.

Definition 3.6 *We call situation $x^* = (x_1^*, \dots, x_i^*, \dots, x_n^*)$ Nash equilibrium, if for all $x_i \in X_i$ and $i = 1, 2, \dots, n$ the following inequality holds*

$$H_i(x^*) \geq H_i(x^*||x_i) \quad (3.5)$$

By the definition of Nash equilibrium, we can see that any player i alone will not be interested in deviation from the strategy x_i^* constituting Nash equilibrium x^* . Because when the remaining players continue to choose strategies constituting Nash equilibrium x^* , replacing the behavior x_i^* by x_i can only reduce his payment. In this case, if all players reach an agreement in advance that they will choose the strategies constituting equilibrium situation, then the individual deviation from the contract is unfavorable to the side of the deviation.

However, an important characteristic of Nash equilibrium is that the deviation of two or more players may cause that one of deviators gets increased payment. Suppose $S \subset N$ is a subset (coalition) of the set of all players and $x = (x_1, x_2, \dots, x_n)$ is a situation in game Γ . If coalition S changes their strategy $x_i, i \in S$ to $x_i' \in X_i, i \in S$, then situation x turns into $(x||x'_S)$. $(x||x'_S)$ means coalition S takes strategy x_S and other players still follow strategy x . If x^* is

Nash equilibrium, according to (3.5), generally we shouldn't have

$$H_i(x^*) \geq H_i(x^*||x_S) \quad (3.6)$$

Through satisfying (3.6) we can strengthen the concept of Nash equilibrium.

Definition 3.7 *We call situation x^* strong Nash equilibrium, if for an arbitrary coalition $S \subset N$ and $x_S \in \prod_{i \in S} X_i$, the following inequality is satisfied*

$$\sum_{i \in S} H_i(x^*) \geq \sum_{i \in S} H_i(x^*||x_S) \quad (3.7)$$

Of course, arbitrary strong Nash equilibrium is Nash equilibrium.

3.6 Multistage game

In order to define the finite multi-stage n-person game with complete information, we need some basic knowledges of graph theory.

Suppose X is a finite set and f is a rule corresponding each element $x \in X$ to element $f(x) \in X$. X is also called a single-valued mapping from X to X or a function that defines on X and values on X . A set-valued mapping F from X to X is a rule corresponding element $x \in X$ to some subset $F_x \in X$ (including the case $F_x = \emptyset$). To make it clear, the following multiple-value mappings are also expressed in terminologies of mapping.

Suppose F is a mapping from X to X and $A \subset X$. The image of set A is set

$$FA = \bigcup_{x \in A} F_x$$

According to the definition above, suppose $F(\emptyset) = \emptyset$. We can prove if $A_i \subset X, i = 1, 2, \dots, n$, then

$$F\left(\bigcup_{i=1}^n A_i\right) = \bigcup_{i=1}^n F A_i, F\left(\bigcap_{i=1}^n A_i\right) \subset \bigcap_{i=1}^n F A_i$$

Define $F^2, F^3, \dots, F^k, \dots$ in following way:

$$F_x^2 = F(F_x), F_x^3 = F(F_x^2), \dots, F_x^k = F(F_x^{k-1}), \dots$$

The mapping \hat{F} from set X to X is called the transfer coverage of mapping, if

$$\hat{F}_x = \{x\} \cup F_x \cup F_x^2 \cup \dots \cup F_x^k \cup \dots$$

Mapping F^{-1} is the inverse mapping of mapping F , defined as

$$F_y^{-1} = \{x | y \in F_x\}$$

Similar to mapping F_x^k , we can define mapping $(F^{-1})_y^k$

$$(F^{-1})_y^2 = F^{-1}\left(\left(F^{-1}\right)_y\right)$$

$$(F^{-1})_y^3 = F^{-1}\left(\left(\left(F^{-1}\right)_y^2\right)\right), \dots, (F^{-1})_y^k = F^{-1}\left(\left(\left(F^{-1}\right)_y^{k-1}\right)\right)$$

If $B \subset X$, then suppose

$$F^{-1}(B) = \{x | F_x \cap B \neq \emptyset\}$$

Definition 3.8 We call tuple (X, F) a graph, if X is an finite set and F is a mapping from set X to the set of subsets of X .

Denote graph (X, F) by G . The elements of set X are denoted by points

on the plane. A pair of points x and $y (y \in F_x)$ are connected by an arrowed continuous curve (from x to y). Then each element of set X is called a node of the graph and element tuple (x, y) is called an arc of graph $(y \in F_x)$. For arc $p = (x, y)$, we call nodes x and y boundary nodes of the arc if x is the initial node and y is the end node.

Denote the set of arcs on graph by P . The set of arcs on graph $G = (X, F)$ determines mapping F . On the contrary, mapping F determines set P . So graph G can be described as $G = (X, F)$ or $G = (X, P)$.

We call sequence of arcs $p = (p_1, p_2, \dots, p_k, \dots)$ a path in graph $G = (X, F)$, in which the end node of a previous arc corresponds to the initial node of a subsequent arc. The length of a path $p = (p_1, p_2, \dots, p_k, \dots)$ is $l(p) + 1$, the number of nodes concluded in the sequence of arcs. Specially $l(p) = \infty$ for an infinite path.

The set consisting of two elements $x, y \in X$ is called edge of $G = (X, F)$, here if $(x, y) \in P$ or $(y, x) \in P$. Different from arcs, the direction of edges is not important. Denote edges by p, q , and similarly we denote the set of all edges by P . The sequence of edges $p = (p_1, p_2, \dots, p_k, \dots)$ is called chain, in which a boundary node of each edge p_k is a boundary node of p_{k-1} and the other boundary node is a boundary node of p_{k+1} .

Circle is a finite chain that starts from one node and ends at the same node. We call a graph connected if any two arbitrary nodes of the graph can be linked by a chain.

According to definition, a tree or tree graph is a finite connected graph which has at least two nodes and no circles. In an arbitrary tree graph there exists only one node x_0 that makes $\hat{F}_{x_0} = X$. We call node x_0 the root of graph

G .

Figure (3.1) is a tree or tree graph with a root x_0 . Denote nodes $x \in X$ of the tree graph in natural way and arcs by arrowed segments.

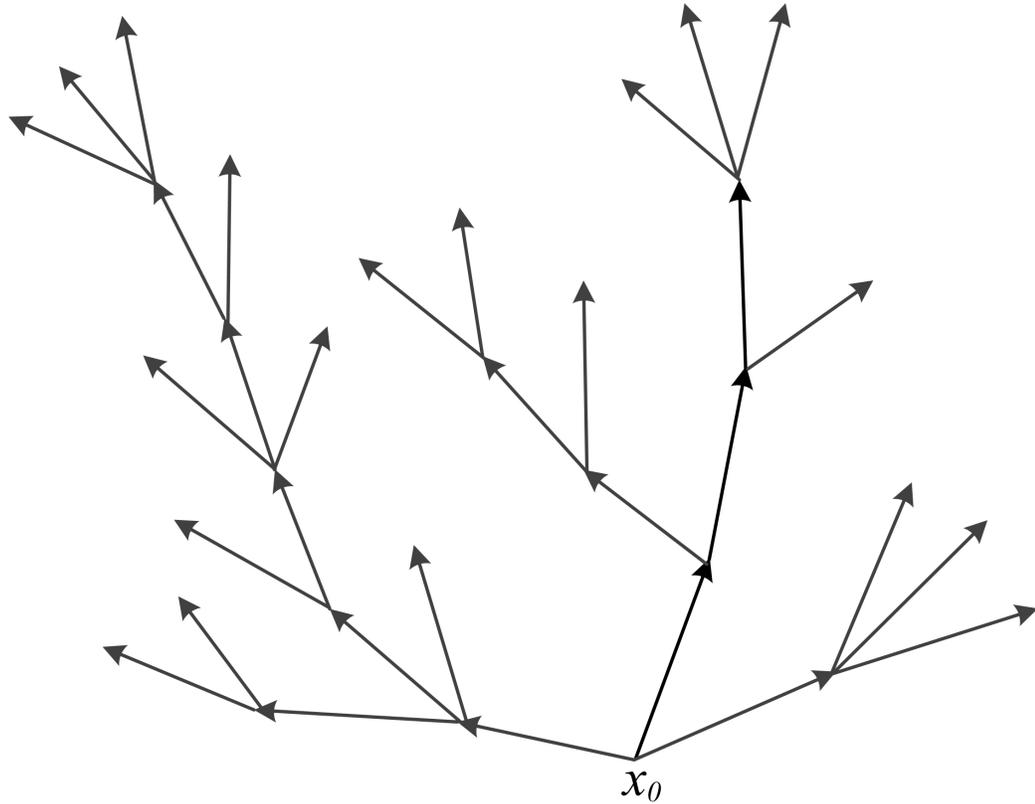


Figure 3.1: Tree

Suppose $z \in X$, denote the subgraph G_z of tree graph $G = (X, F)$ by (X_z, F_z) , $X_z = \hat{F}_z$, $F_z x = F_x \cap X_z$. In figure (3.2) the dotted line circles a subgraph starting from node z . In the tree graph, for all $x \in X_z$, set F_x is consistent with set $F_z x$, namely mapping F_z is restriction of mapping F on set X_z . Hence denote the subgraph of the tree graph by $G_z = (X_z, F)$.

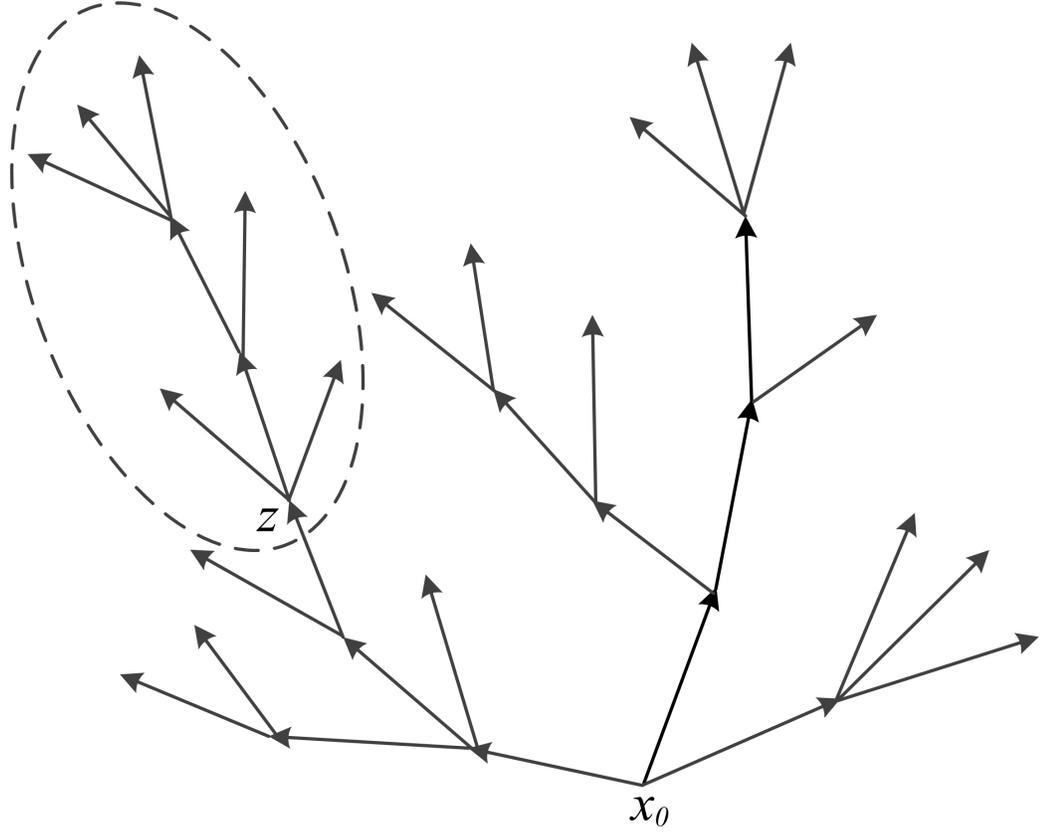


Figure 3.2: Subgraph of tree

Then we define multistage game with complete information on tree graph.

Suppose $G = (X, F)$ is a tree graph, we divide the node set X into $n+1$ sets $X_1, \dots, X_n, X_{n+1}, \cup_{i=1}^{n+1} X_i = X, X_k \cap X_l = \emptyset, k \neq l$. Here for $x \in X_{n+1}$, we have $F_x = \emptyset$. We call set $X_i, i = 1, 2, \dots, n$ the set of personal positions of player i and set X_{n+1} terminal state set. Define n functions $H_1(x), H_2(x), \dots, H_n(x), x \in X_{n+1}$ on terminal state set X_{n+1} . Function $H_i(x), i = 1, 2, \dots, n$ is called payoff of player i .

Hence the game progresses in following manner. Players are indexed by set $N(N = \{1, 2, \dots, n\})$. Suppose $x_0 \in X_{i_1}$, then player i_1 takes behavior at node x_0 and chooses $x_1 \in F_{x_0}$. If $x_1 \in X_{i_2}$, then player i_2 takes behavior at node x_1 and chooses $x_2 \in F_{x_1}$. In this way, if on stage k the node occurs $x_{k-1} \in X_{i_k}$,

then player i_k takes behavior and chooses subsequent node from set $F_{x_{k-1}}$. Once a terminal state node $x_l \in X_{n+1}$ is reached, for which $F_{x_l} = \emptyset$, the game ends.

Sequential choices of states can uniquely realize a node sequence $x_0, \dots, x_k, \dots, x_l$, which determines a path from root x_0 to a terminal state node in graph G . Because of the tree structure of the graph G , every path uniquely determines the accessible terminal state x_l . On the contrary the terminal state x_l uniquely determines the path. At node x_l each player i gets payoff $H_i(x_l)$.

Suppose player i knows node x when finishing choice at node $x \in X_i$. Because of the tree structure of graph G , he can restore all the states before. And then we say that players have perfect information.

Definition 3.9 *We call the single-valued mapping from each node $x \in X_i$ to a node $y \in F_x$ the strategy of player i .*

Denote by U_i the set of all possible strategies of player i . At an arbitrary node x of player i 's personal positions X_i , the strategy of player i determines an uniquely choice for the next state.

Sequence $u = (u_1, \dots, u_i, \dots, u_n)$ is called a situation of the game, where $u_i \in U_i$ and $U = \prod_{i=1}^n U_i$ is called the set of situations. Each situation $u = (u_1, \dots, u_i, \dots, u_n)$ uniquely determines a path and the payoffs of players. In fact, provided $x_0 \in X_{i_1}$, under situation $u = (u_1, \dots, u_i, \dots, u_n)$ the next state x_1 will be determined uniquely by rule $u_{i_1}(x_0) = x_1$. Provided $x_1 \in X_{i_2}$, the next state x_2 will be determined uniquely by rule $u_{i_2}(x_1) = x_2$. If state $x_{k-1} \in X_{i_k}$, then x_k will be determined uniquely by rule $x_k = u_{i_k}(x_{k-1})$, and so on.

If situation $u = (u_1, \dots, u_i, \dots, u_n)$ corresponds to a path x_0, x_1, \dots, x_l in the sense above, then we can introduce the concept of payoff function K_i for player i . The value of payoff function under each situation u equals to the value of

H_i at the terminal state of the path x_0, x_1, \dots, x_l corresponding to situation $u = (u_1, \dots, u_i, \dots, u_n)$ namely

$$K_i(u_1, \dots, u_i, \dots, u_n) = H_i(x_l), i = 1, 2, \dots, n$$

Function $K_i, i = 1, 2, \dots, n$ is defined on the situation set $U = \prod_{i=1}^n U_i$. After constructing the strategy set U_i and payoff function $K_i, i = 1, 2, \dots, n$, we get a game in normal form

$$\Gamma = \{N, \{U_i\}_{i \in N}, \{K_i\}_{i \in N}\}$$

Here $N = \{1, \dots, i, \dots, n\}$ is the set of players, U_i is the strategy set of player i and K_i is the payoff function of player $i, i = 1, 2, \dots, n$.

In order to do some further study of strategic behavior in Γ , we need to introduce the concept of subgame, namely game on subgraph of basic game graph G .

Suppose $z \in X$, consider subgraph $G_z = (X_z, F)$ which corresponds to subgame Γ_z in the following way. In subgame Γ_z , the set of personal position of a player is determined by rule $Y_i^z = X_i \cap X_z, i = 1, 2, \dots, n$. Terminal state set is $Y_{n+1}^z = X_{n+1} \cap X_z$. The payoff $H_i^z(x)$ of player i in subgame is

$$H_i^z(x) = H_i(x), x \in Y_{n+1}^z, i = 1, 2, \dots, n$$

Hence in subgame Γ_z the strategy u_i^z of player i is defined as restriction of player i 's strategy of game Γ on set Y_i^z , namely

$$u_i^z(x) = u_i(x), x \in Y_i^z = X_i \cap X_z, i = 1, 2, \dots, n$$

In subgame the strategy set of player i is denoted by U_i^z . Then each

subgraph is corresponds to a subgame in normal form

$$\Gamma_z = (N, \{U_i^z\}, \{K_i^z\})$$

where payoff function $K_i^z, i = 1, 2, \dots, n$ is defined on Cartesian product $U^z = \prod_{i=1}^n U_i^z$.

4 Stationary contracts in two-person case

4.1 The game model

In the game we have already introduced, players know all information before current stage. In current stage, they make their own behaviors one by one. But now we're going to introduce a slightly different game. In this game, players only know what happened before current stage. They have no idea about what their opponents are doing in the happening stage as they make simultaneously behaviors.

Consider an infinitely repeated two-player game Γ with perfect information. Player are indexed by $i, j \in \{1, 2\}$. Each game happens in a period t , and we denote the game as Γ^t . Every period t contains two substages: a payment stage and a play stage. Players make a money transfer to each other in a payment stage and they choose behaviors simultaneously.

Denote the continuous payoff function in stage game of the play stage by

$$g(a) = (g_1(a_1, a_2), g_2(a_1, a_2)) : A_1 \times A_2 \rightarrow \mathbb{R} \times \mathbb{R}$$

where the set A_i is the compact action space of player i , $a = (a_1, a_2)$ is the action profiles of this stage game and $g_i(a_1, a_2)$ is the payoff of player i . Denote by $A = A_1 \times A_2$ the set of all action profiles. We denote the sum of payoffs of two players from an action $a = (a_1, a_2)$ by

$$G(a) = g_1(a) + g_2(a)$$

The maximal payoffs or cheating payoffs of player 1 and 2 are given by

$$c_1(a) = \max_a g_1(a)$$

$$c_2(a) = \max_a g_2(a)$$

Each period starts from a payment stage. In a payment stage each player makes a money transfer to the other player. Here we assume that each player has enough amount of money so the situation that money is used up would not be considered. We denote by p_{ij} the money transfer from player i to player j . Thus we have players' net payment

$$p_1 = p_{12} - p_{21}$$

$$p_2 = p_{21} - p_{12}$$

Obviously we have $p_1 = -p_2$ and we generally describe net payments of players by vector $p = (p_1, p_2)$. So that player i 's payoff in a period with net payments $p = (p_1, p_2)$ and action profile a is equal to $g_i(a) - p_i$.

Given a path of the game starting from time τ :

$$(p^\tau, a^\tau, p^{\tau+1}, a^{\tau+1}, \dots)$$

The average discounted continuation payoff of player i is

$$(1 - \delta) \sum_{t=\tau}^{\infty} \delta^{t-\tau} (g_i(a^t) - p_i^t)$$

And given a path $(a^\tau, p^{\tau+1}, a^{\tau+1}, \dots)$ that starts from a play stage, the

function is

$$(1 - \delta) \sum_{t=\tau}^{\infty} \delta^{t-\tau} (g_i(a^t) - \delta p_i^{t+1})$$

Denote by u_i the strategy of player i . As the definition before, u_i tells player i what to do on each stage. To make a decision correct, a strategy u_i needs to have a very important relationship with the history before the certain stage of the game.

A history ending before stage $k \in \{pay, play\}$ in period t is a list of all payments and actions which have been made by players before stage k . Denote by h^k all the histories that end before stage k .

Each decision in each position should be made by the player after taking the current history into consideration. According to this, we can describe u_i , the strategy of player i , in this way:

Definition 4.1 *The strategy of player i is a function of history before any stages in the game and tells player i to choose an appropriate behavior on the consequent stage:*

$$\begin{aligned} u_i(h^k) &= a_i, \quad k = pay \quad , a_i \in A_i \\ u_i(h^k) &= p_i, \quad k = play \end{aligned}$$

We write $u_i|h$ for the strategy profile of player i following history h . Hence $g_i(u_i|h)$ describes player i 's average discounted payoff by following strategy $u_i|h$. $g(u|h) = (g_1(u_1|h), g_2(u_2|h))$ is the vector of continuation payoffs, where $u = (u_1, u_2)$. And $G(u|h) = g_1(u_1|h) + g_2(u_2|h)$ denote the joint continuation payoff.

By *SPE* we mean the set of subgame perfect (continuation) equilibriums that start in stage k . If u is a subgame perfect equilibrium, we call $g(u)$ a

subgame perfect payoff. The set of subgame perfect payoffs at stage k is denoted by

$$G_{SPE}^k = \{g(u) : u \in SPE\}$$

Note that we restricted the analysis to pure strategies. We assume that the stage game has a Nash equilibrium in A , which is a strong requirement.

4.2 Stationary contracts

We define a stationary strategy profile by a triple of action profiles (a^e, a^1, a^2) , which is also called action plan, and a payment plan $(p^0, p^e, F^1, F^2, f^1, f^2)$. The progresses are as follows.

In the beginning of the game (period 0), players get up-front payments $p^0 = (p_1^0, p_2^0)$.

If both players make the expected payment on the payment stage, the equilibrium action $a^e = (a_1^e, a_2^e)$ will be played on the next play stage.

Whenever player i unilaterally deviates from a prescribed action, he must pay a fine $F_i^i \geq 0$ to player j on the subsequent payment stage.

If player i deviates from a prescribed payment, as punishment action $a^i = (a_1^i, a_2^i)$ will be made on the next play stage and payment $f^i = (f_1^i, f_2^i)$ will be made on the subsequent payment stage.

We can see progress of stationary strategy proles in figure (4.1).

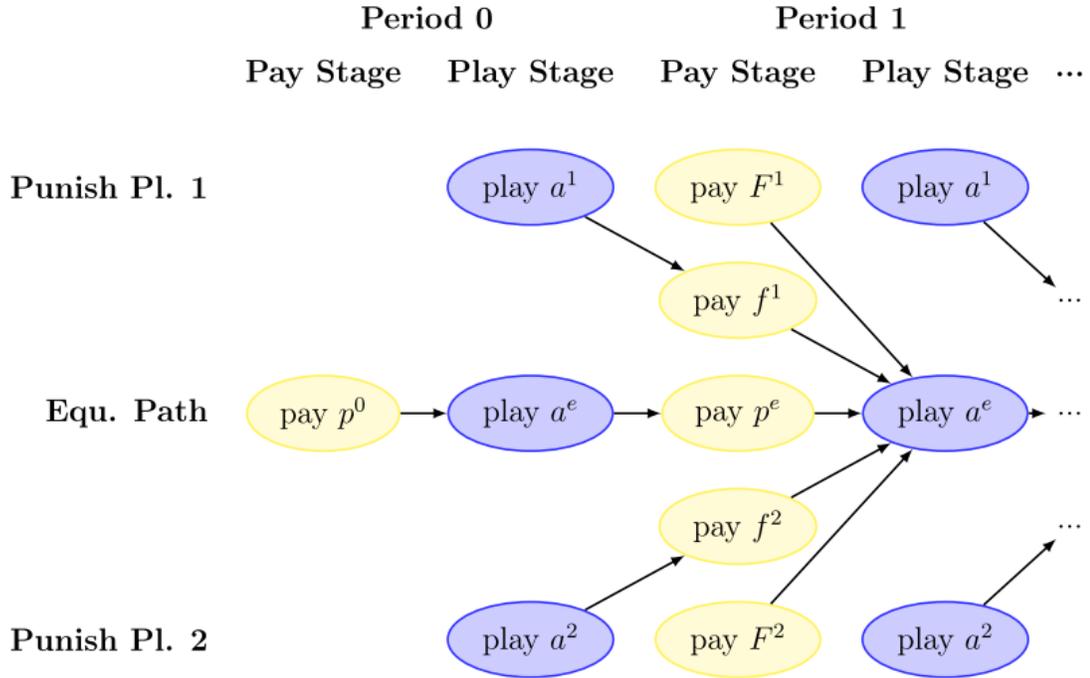


Figure 4.1: Path

If player i unilaterally deviates from the prescribed path, then player i 's punishment path will follow. In this game, a stationary strategy profile consists of the equilibrium path $(p^0, a^e, p^e, a^e, p^e, \dots)$ and two types of punishment paths for each player i , depending on whether the deviation happens on play stage or on payment stage: $(F^i, a^e, p^e, a^e, p^e, \dots)$ or $(a^i, f^i, a^e, p^e, a^e, p^e, \dots)$.

Any unilaterally deviation from the equilibrium path will be punished by the same continuation equilibrium, which is the worst possible subgame perfect equilibrium for the deviated player. In this game, the punishment paths have such a structure: action a^i must have a low enough cheating payoff $c_i(a^i)$ to prevent a deviation from player i . The payment f_i^i is used as a lower fine that adjusts the punishment so that neither the punished player i nor the punishing player j has a motivation to deviate from the punishment prole a^i .

There are two different punishment paths because a punishment can hap-

pen in the play or payment stage.

As it is mentioned in the earlier paper [Abreu. 1988.] [1], the punished player can have the same payoff in two kinds of punishment paths if we define the lower fine f_i^i as

$$f_i^i = F_i^i - \frac{u_i^i - g_i(a_i)}{\delta} \quad (4.1)$$

Fixing the lower fine like this doesn't restrict the possibility of stationary strategy profiles to characterize optimal subgame perfect. Similarly, we will assume that an action plan can always fulfill the following two conditions for the players:

1. $G(a^e) \geq G(a^i), i = 1, 2$
2. $c_i(a^i) < c_i(a^e), i = 1, 2$

Definition 4.2 *A stationary strategy profile that constructs a subgame perfect equilibrium is called a stationary contract.*

In the following we introduce conditions that lead to subgame perfection of a stationary contract profile. We denote the continuation payoffs of two players on the equilibrium path by

$$\begin{aligned} u_1^e &= g_1(a^e) - \delta p_1^e \\ u_2^e &= g_2(a^e) - \delta p_2^e \end{aligned}$$

The continuation payoffs of two players if player i deviates are given by

$$\begin{aligned} u_1^i &= -(1 - \delta)F_1^i + u_1^e \\ u_2^i &= -(1 - \delta)F_2^i + u_2^e \end{aligned}$$

To prove that a stationary contract is a subgame perfect equilibrium, we

need to check that there are no profitable deviations for both players. If player i complies with his punishment, his payoff will be u_i^i no matter which stage the punishment starts in. If he deviates once and complies afterwards, his payoff will be u_i^i or $(1 - \delta)c_i(a_i) + \delta u_i^i$, depending on which stage the punishment starts in. So player i will not deviate from his punishment if

$$u_i^i \geq c_i(a^i)$$

Let us see the circumstance of player j in punishment of player i . First we need to ensure that player j doesn't deviate from the punishment profile a_i . Besides, he pays the reward in case $f_j^i > 0$. It can be checked easily that both conditions are fulfilled if and only if

$$(1 - \delta)G(a^i) + \delta G(a^e) - u_i^i \geq (1 - \delta)c_j(a^i) + \delta u_j^j$$

Left side of equation is the payoff of player j when player i is punished on the play stage. The right side is his payoff if he cheats on the play stage.

If the game proceeds on the equilibrium path, the actions a^e and payments p^e are achieved if and only if for player 1 and player 2

$$u_1^e \geq (1 - \delta)c_1(a^e) + \delta u_1^i$$

$$u_2^e \geq (1 - \delta)c_2(a^e) + \delta u_2^i$$

An up-front payment p^0 is subgame perfect if for player 1 and player 2 the following conditions are satisfied

$$-(1 - \delta)p_1^0 + u_1^e \geq u_1^i$$

$$-(1 - \delta)p_2^0 + u_2^e \geq u_2^i$$

Theorem 4.1 *There exists a stationary contract with action plan (a^e, a^1, a^2) if and only if*

$$G(a^e) \geq (1 - \delta)(c_1(a^e) + c_2(a^e)) + \delta(c_1(a^1) + c_2(a^2)) \quad (4.2)$$

and for player 1 and player 2

$$\begin{aligned} (1 - \delta)G(a^1) + \delta G(a^e) - c_1(a^1) &\geq (1 - \delta)c_2(a^1) + c_2(a^2) \\ (1 - \delta)G(a^2) + \delta G(a^e) - c_2(a^2) &\geq (1 - \delta)c_1(a^2) + c_1(a^1) \end{aligned} \quad (4.3)$$

The condition (4.2) ensures that both player 1 and player 2 don't want to deviate from the equilibrium action profile a^e . The joint payoff by following the equilibrium path $G(a^e)$ must be larger than the joint payoffs from cheating now and being punished in the future. Condition (4.3) ensures that if player i is punished no player wants to deviate from the punishment of player i .

5 N -person game model

5.1 Description of the game

Consider about an n -person infinite-stage game Γ . Players are indexed by $i \in N = \{1, 2, \dots, n\}$ and in each stage they choose their behaviors simultaneously. On the first stage of the game they select an action $a^1 = (a_1^1, a_2^1, \dots, a_n^1)$ simultaneously and independent of each other, and in the second stage each player make transfer payments to all the other players respectively, which we denote by a whole part $p^2 = (p_1^2, p_2^2, \dots, p_n^2)$. Then the similar actions are repeated on the later stages: in odd stages, simultaneous actions $a^{2k-1} = (a_1^{2k-1}, a_2^{2k-1}, \dots, a_n^{2k-1})(k = 1, 2, \dots)$ will be made, and in even stages behaviors in form of payments $p^{2k} = (p_1^{2k}, p_2^{2k}, \dots, p_n^{2k})(k = 1, 2, \dots)$ will be realized.

The sequence of behaviors in the game will be:

$$a^1, p^2, a^3, p^4, \dots, a^{2k-1}, p^{2k}, \dots (k = 1, 2, \dots)$$

Here $a^{2k-1} = (a_1^{2k-1}, a_2^{2k-1}, \dots, a_i^{2k-1}, \dots, a_n^{2k-1})$, where a_i^{2k-1} is the behavior of player i on stage $2k - 1$, $a_i^{2k-1} \in A_i$, A_i is infinite behavior space of player i . We denote the payoff of player i on stage $2k - 1$ by $g_i^{2k-1}(a^{2k-1})$, then we have the joint payoff of all players on stage $2k - 1$:

$$G^{2k-1}(a^{2k-1}) = \sum_{i \in N} g_i^{2k-1}(a^{2k-1})$$

Denote by p_i^{2k} the net transfer of player i on stage $2k$, and p_{ij}^{2k} is the

transfer from player i to player j on stage $2k$, we have

$$p_i^{2k} = \sum_{i \neq j} p_{ij}^{2k} - \sum_{i \neq j} p_{ji}^{2k}$$

and

$$p^{2k} = (p_1^{2k}, p_2^{2k}, \dots, p_i^{2k}, \dots, p_n^{2k})$$

It should be noted here that there is a constraint for p_{ij}^{2k} :

$$0 \leq \sum_{j=1}^n p_{ij}^{2k} = g_i^{2k-1}(a^{2k-1})$$

which indicates that the player i can't give the others more than what he got in the previous stage.

5.2 Tree and history

The n -person infinite-stage game Γ can be described more clearly by an infinite directed graph. Here we construct an infinite tree graph T . Denote all the nodes of this tree by X which is divided into sets $X^0, X^1, X^2, \dots, X^{2k-1}, X^{2k} \dots (k = 1, 2, \dots)$. $X^{2k-1}(X^{2k})$ is a set of possible positions that can be realized on stage $2k - 1(2k)$. And nodes $x^0, x^1, x^2, \dots, x^{2k-1}, x^{2k} \dots (k = 1, 2, \dots)$ are actually positions in all stages formed in the game, $x^{2k-1} \in X^{2k-1}, x^{2k} \in X^{2k}$.

The number of arcs which have a node x^i as their initial node is called the outdegree of node x^i , and similarly the number of arcs which have x^i as their final node is called the indegree of node x^i .

From figure (5.1) we can see the indegree of each node is one, but all nodes can have a larger outdegree, meaning each node connected with x^{2k-1} except x^{2k-2} can possibly be next position x^{2k} . The most important thing is that every

position is reached by simultaneous behaviors of all players in the stage. That is to say, x^{2k-1} corresponds to a^{2k-1} and x^{2k} corresponds to p^{2k} . Specially $X^0 = x^0$ means the initial root.

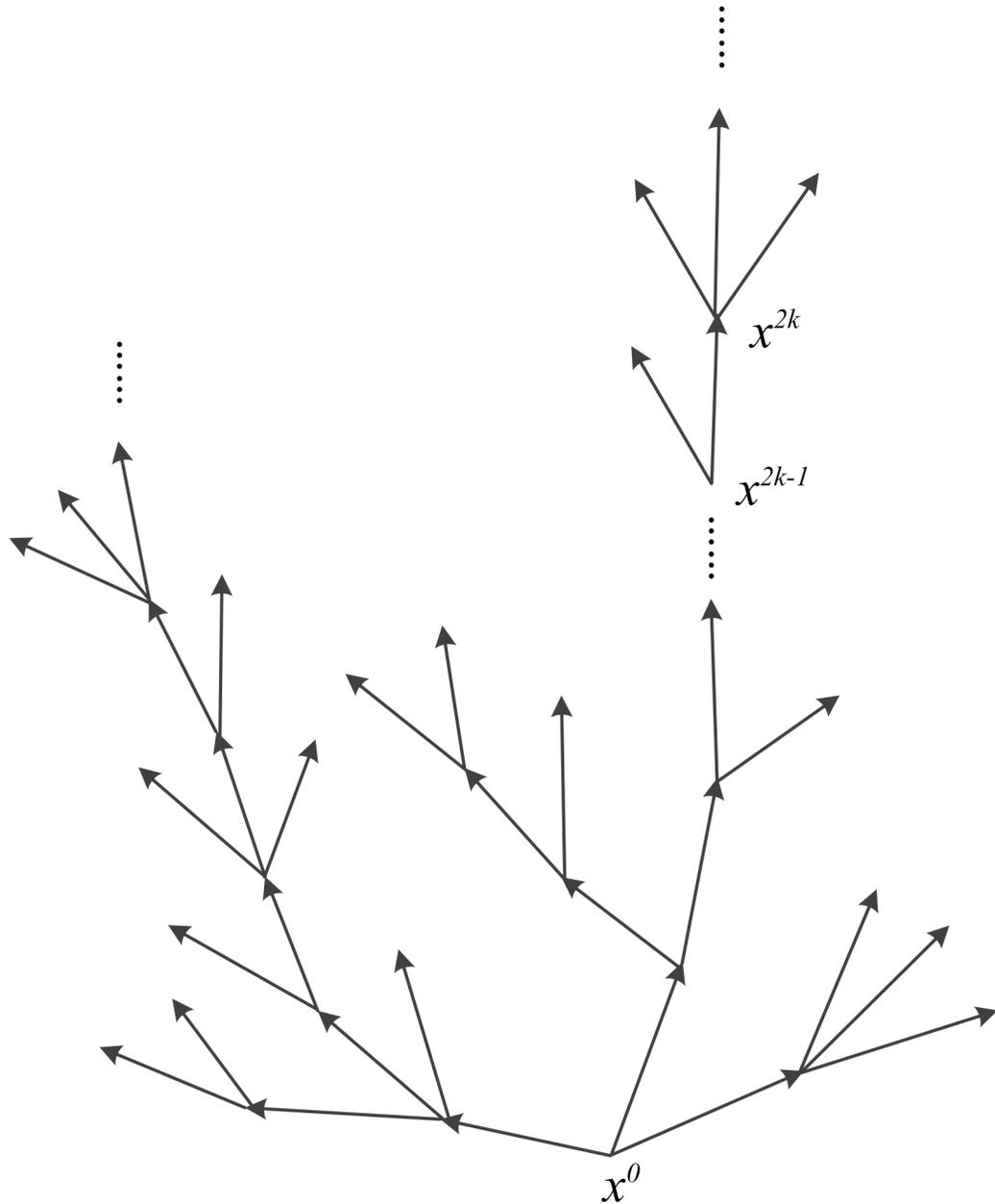


Figure 5.1: Tree

Hence game Γ progresses in the following manner: at x^0 , the beginning of the game, all players take actions $a^1 = (a_1^1, a_2^1, \dots, a_i^1, \dots, a_n^1)$ together and arrive

at node $x^1 \in X^1$. Then payments

$$p^2 = (p_1^2, p_2^2, \dots, p_i^2, \dots, p_n^2)$$

which lead to $x^2 \in X^2$ will be made, where $p_i^2 = \sum_{i \neq j} p_{ij}^2 - \sum_{i \neq j} p_{ji}^2$.

Like this, in odd stages players take actions as

$$a^{2k-1} = (a_1^{2k-1}, a_2^{2k-1}, \dots, a_i^{2k-1}, \dots, a_n^{2k-1})$$

leading to x^{2k-1} and in even stages they transfer money by payments

$$p^{2k} = (p_1^{2k}, p_2^{2k}, \dots, p_i^{2k}, \dots, p_n^{2k})$$

that lead to x^{2k} .

It's important for us to understand how players make decisions and thus choose the next position. Above of all, let's see what a strategy is in this game. We have already given the definition of strategy in multistage game by definition (3.9). Here it will be very similar.

For player i , he has a strategy u_i following which he can know what to do in all possible position in the game. So a strategy u_i not only include the actually decisions in the game but also tells player i to choose a correct next behavior in all possible nodes of the tree. To make a decision correct, a strategy u_i need to have a very important relationship with the history before the certain stage of the game.

A history progressing before stage $2k - 1(2k)$ is a list of all actions and payments which have occurred before this stage. Let $h^{2k-1}(h^{2k})$ be the history that progress before stage $2k - 1(2k)$. A history means a path, indicating that

each node except x^0 comes with a unique path, along which we can arrive the position starting from root x^0 .

Like the example in the following figure (5.2), we see clearly that the history of x^5 is the bold path.

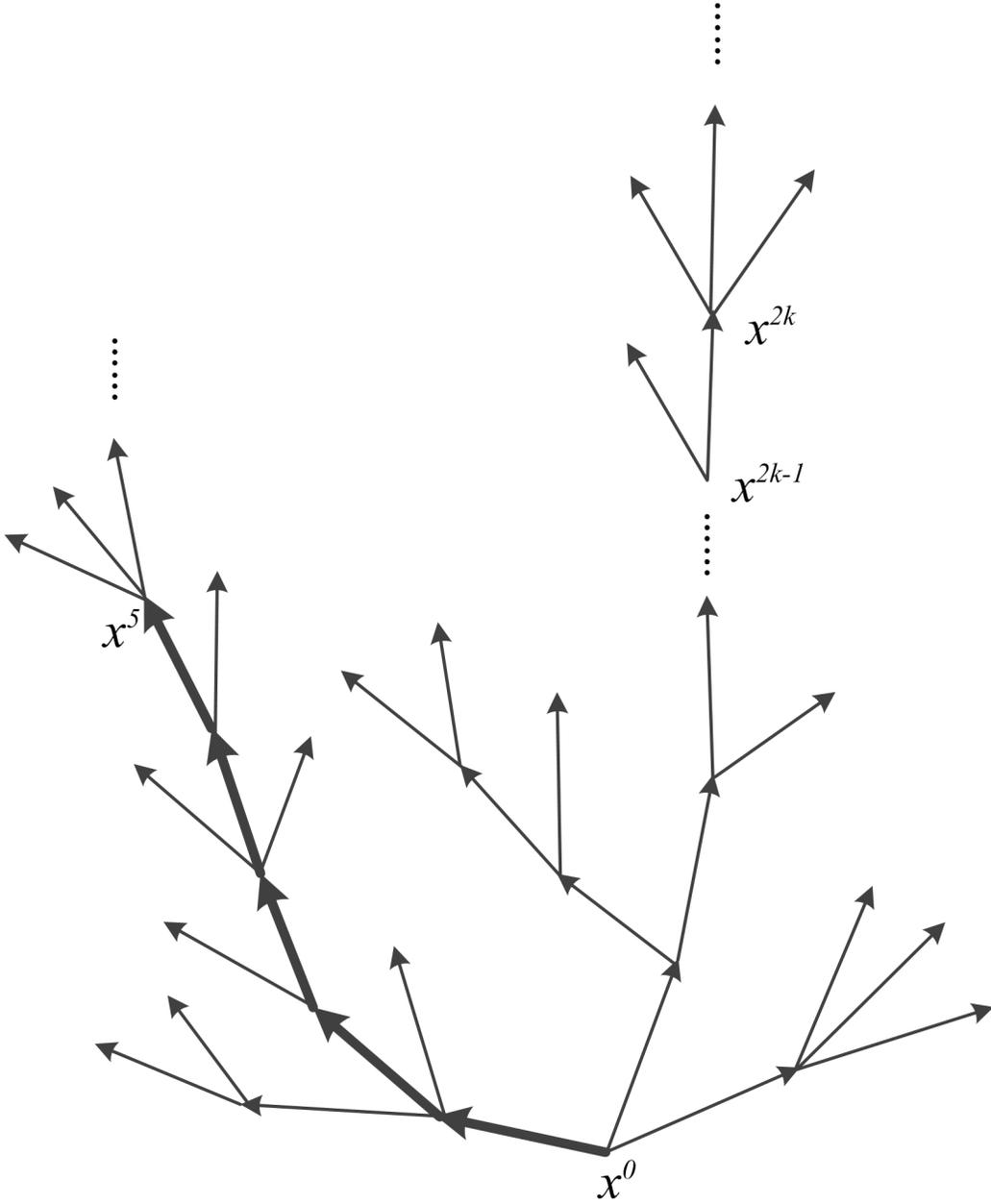


Figure 5.2: History

Each decision in each position should be made by the player after taking

the current history into consideration. According to this, we can describe u_i , the strategy of player i , in this way:

Definition 5.1 *The strategy of player i is a function of history before any stages in the game and tells player i to choose an appropriate behavior on the consequent stage:*

$$u_i(h^{2k-1}) = a_i^{2k-1}, u_i(h^{2k}) = p_i^{2k} \quad (5.1)$$

Then $(u_1(h^{2k-1}), u_2(h^{2k-1}), \dots, u_n(h^{2k-1}))$ form behavior a^{2k-1} on stage $2k-1$ and direct to x^{2k-1} . Similarly $(u_1(h^{2k}), u_2(h^{2k}), \dots, u_n(h^{2k}))$ form behavior p^{2k} on stage $2k$ and direct to x^{2k} .

5.3 Cooperative trajectory

Since the players following their strategies they can make wise next actions which bring most benefit to them.

Definition 5.2 *We call $\tilde{a} = (\tilde{a}^1, \tilde{p}^2, \tilde{a}^3, \tilde{p}^4, \dots, \tilde{a}^{2k-1}, \tilde{p}^{2k}, \dots)$ cooperative trajectory if the following condition is satisfied:*

$$\begin{aligned} & \sum_{k=1}^{\infty} \sum_{i \in N} [\delta^{2k-2} g_i^{2k-1}(\tilde{a}_i^{2k-1}) + \delta^{2k-1} \tilde{p}_i^{2k}] \\ & = \max_{a_i^{2k-1} p_i^{2k}} \sum_{k=1}^{\infty} \sum_{i \in N} [\delta^{2k-2} g_i^{2k-1}(a_i^{2k-1}) + \delta^{2k-1} p_i^{2k}] \quad (5.2) \end{aligned}$$

where

$$\tilde{a}^{2k-1} = (\tilde{a}_1^{2k-1}, \tilde{a}_2^{2k-1}, \dots, \tilde{a}_i^{2k-1}, \dots, \tilde{a}_n^{2k-1}), \tilde{p}^{2k} = (\tilde{p}_1^{2k}, \tilde{p}_2^{2k}, \dots, \tilde{p}_i^{2k}, \dots, \tilde{p}_n^{2k})$$

Actually the cooperative trajectory formed in the game is a path which maximizes the collective interest, which requires the conscious cooperation of

all players in the game Γ . On the other hand, the cooperative trajectory $\tilde{a} = (\tilde{a}^1, \tilde{p}^2, \tilde{a}^3, \tilde{p}^4, \dots, \tilde{a}^{2k-1}, \tilde{p}^{2k}, \dots)$ is also directed by strategies of all players.

Respectively if $\tilde{x}^0, \tilde{x}^1, \tilde{x}^2, \dots, \tilde{x}^{2k-1}, \tilde{x}^{2k} \dots (k = 1, 2, \dots)$ are nodes consisting the cooperative path, so we can denote history like

$$\tilde{h}^{2k-1} = \tilde{x}^0, \tilde{x}^1, \tilde{x}^2, \dots, \tilde{x}^{2k-1} (k = 1, 2, \dots)$$

$$\tilde{h}^{2k} = \tilde{x}^0, \tilde{x}^1, \tilde{x}^2, \dots, \tilde{x}^{2k-1}, \tilde{x}^{2k} (k = 1, 2, \dots)$$

or

$$\tilde{h}^{2k-1} = \tilde{a}^1, \tilde{p}^2, \tilde{a}^3, \tilde{p}^4, \dots, \tilde{a}^{2k-1} (k = 1, 2, \dots)$$

$$\tilde{h}^{2k} = \tilde{a}^1, \tilde{p}^2, \tilde{a}^3, \tilde{p}^4, \dots, \tilde{a}^{2k-1}, \tilde{p}^{2k} (k = 1, 2, \dots)$$

In the following figure (5.3) the bold line is the cooperative trajectory.

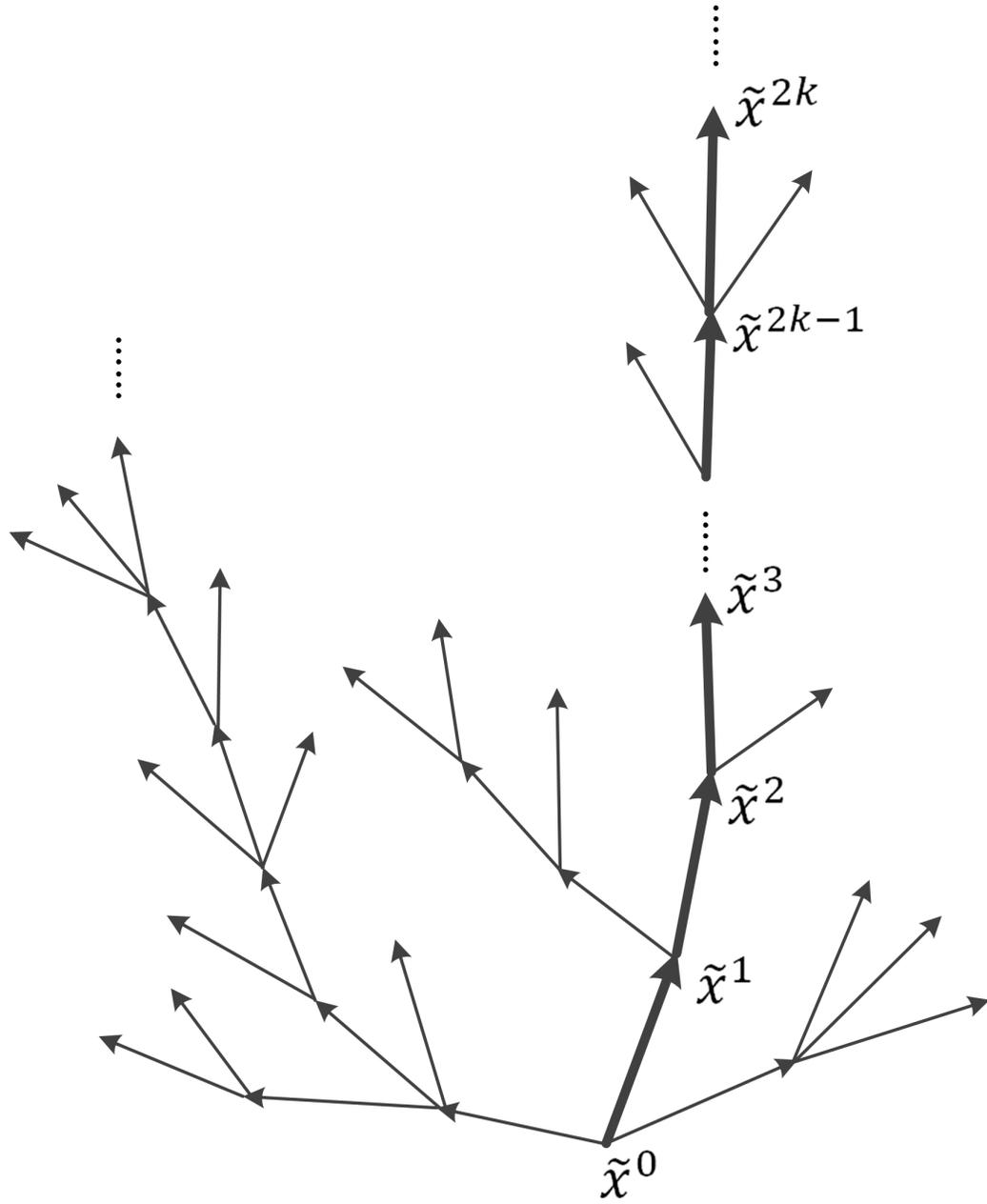


Figure 5.3: Cooperative trajectory

As Γ is an n -person infinite-stage game, we denote subgames by Γ^{2k-1} and Γ^{2k} . Subgames are functions of histories before respectively stages. $\Gamma^{2k-1} = \Gamma(h^{2k-1})$ means the subgame starts from stage $2k - 1$, while $\Gamma^{2k} = \Gamma(h^{2k})$ describes the subgame since stage $2k$. Obviously here we have $\Gamma^1 = \Gamma(h^1) = \Gamma$. Besides we describe each stage game as $\gamma^{2k-1} = \gamma(h^{2k-1})$ and $\gamma^{2k} = \gamma(h^{2k})$.

Denoting the cumulative payoff of player i since stage l by C_i^l , we can give the payoff of player i in two types of stage games and cumulative payoff in two types of subgames.

In stage game γ^{2k-1} the payoff of player i is $g_i^{2k-1}(a_i^{2k-1})$ and in stage game γ^{2k} the payoff should be

$$-p_i^{2k} = -\left(\sum_{i \neq j} p_{ij}^{2k} - \sum_{i \neq j} p_{ji}^{2k}\right)$$

Hence we have the cumulative payoff in subgame $\Gamma^{2\tau-1}(\tau = 1, 2, \dots)$:

$$\begin{aligned} C_i^{2\tau-1} &= \sum_{k=\tau}^{\infty} [\delta^{2k-2} g_i^{2k-1}(a_i^{2k-1}) - \delta^{2k-1} (\sum_{i \neq j} p_{ij}^{2k} - \sum_{i \neq j} p_{ji}^{2k})] \\ &= \sum_{k=\tau}^{\infty} [\delta^{2k-2} g_i^{2k-1}(a_i^{2k-1}) - \delta^{2k-1} p_i^{2k}] \end{aligned} \quad (5.3)$$

And the cumulative payoff in subgame $\Gamma^{2\tau}(\tau = 1, 2, \dots)$:

$$\begin{aligned} C_i^{2\tau} &= \sum_{k=\tau}^{\infty} [-\delta^{2k-1} (\sum_{i \neq j} p_{ij}^{2k} - \sum_{i \neq j} p_{ji}^{2k}) + \delta^{2k} g_i^{2k+1}(a_i^{2k+1})] \\ &= \sum_{k=\tau}^{\infty} [\delta^{2k-1} (-p_i^{2k}) + \delta^{2k} g_i^{2k+1}(a_i^{2k+1})] \end{aligned} \quad (5.4)$$

5.4 Core

So far we have discussed normal form of our game and the cooperative trajectory, which can be called "relational contract". As we say in the first part of this paper, since the relational contract performance is highly related with personal interests and when players find their own interests are failed to meet, or said that access to more benefits, they will choose to betray the original relational contract contents. In this case, the other participants of the contract,

of course, will take appropriate response measures, which are usually called punishment, for safeguard of their own interests and suppressing the benefit of the betrayal.

In our case contract is cooperation, and here we start to consider the deviation from the cooperation trajectory in the game.

If a coalition $S(S \subset N)$ deviates from the cooperative trajectory $\tilde{a} = (\tilde{a}^1, \tilde{p}^2, \tilde{a}^3, \tilde{p}^4, \dots, \tilde{a}^{2k-1}, \tilde{p}^{2k}, \dots)$, immediately the coalition $N \setminus S$ will play against them in the next stage and keep punishment till the end, which forms a zero-sum game $\bar{\Gamma}(S, N \setminus S, K)$.

Suppose a saddle point exists in pure strategy game $\bar{\gamma}^{2k-1}(S, N \setminus S)$:

$$K(a_S^{*2k-1}, a_{N \setminus S}^{*2k-1}) \leq K(a_S^{*2k-1}, a_{N \setminus S}^{2k-1})$$

$$K(a_S^{*2k-1}, a_{N \setminus S}^{*2k-1}) \geq K(a_S^{2k-1}, a_{N \setminus S}^{2k-1})$$

here $\bar{\gamma}^{2k-1}(S, N \setminus S)$ is a stage game of zero-sum game $\bar{\Gamma}(S, N \setminus S, K)$.

Definition 5.3 We call $K(a_S^{*2k-1}, a_{N \setminus S}^{*2k-1})$ the value of characteristic function of stage game $\bar{\gamma}^{2k-1}(S, N \setminus S)$:

$$v^{2k-1}(S) = K(a_S^{*2k-1}, a_{N \setminus S}^{*2k-1}), (k = 1, 2, \dots)$$

Specially when $S = N$, $v^{2k-1}(S) = v^{2k-1}(N)$, and here $v^{2k-1}(N)$ is the value of maximal joint payoff of all players.

Although the players of coalition S get more interests by deviating in one stage, but due to the punishment taken by coalition $N \setminus S$ the coalition S can't get more than $v^{2k-1}(S)(k = 1, 2, \dots)$ in each odd stage later.

Denote by $D(S, l)$ the joint payoff of coalition S by deviating on stage l , $G(S, l)$ the joint payoff of coalition S if they cooperate with others on stage l .

Assumption 5.1 *The players can only get finite benefit from deviating in stage $l(l = 1, 2, , \dots)$ which means*

$$\sup_l |D(S, l) - G(S, l)| = M, \quad 0 < M < +\infty, \quad S \subset N, \quad l(l = 1, 2, , \dots) \quad (5.5)$$

Provided on stage $2k - 1$ player i gets share α_i^{2k-1} in maximal joint payoff $v^{2k-1}(N)$.

Definition 5.4 *We call vector $\alpha^{2k-1} = (\alpha_1^{2k-1}, \alpha_2^{2k-1}, \dots, \alpha_n^{2k-1})$ an imputation of the stage game $\bar{\gamma}^{2k-1}(S, N \setminus S)$ if the following conditions are satisfied*

$$\alpha_i^{2k-1} \geq v^{2k-1}(\{i\}), \quad i \in N \quad (5.6)$$

$$\sum_{i=1}^N \alpha_i^{2k-1} = v^{2k-1}(N) \quad (5.7)$$

Here $v^{2k-1}(\{i\})$ is the value of characteristic function for a single element coalition $S = \{i\}$ in stage game $\bar{\gamma}^{2k-1}(S, N \setminus S)$.

Condition (5.6) is called an individual rationality condition, which means that each player can at least gets as much as he will earn when taking a behavior alone regardless of the cooperation with other players. The condition (5.7) should also be satisfied. Because when $\sum_{i=1}^N \alpha_i^{2k-1} < v^{2k-1}(N)$ there exists an imputation α^{2k-1} that can make every player $i, i \in N$ gets more than share α_i^{2k-1} . And if $\sum_{i=1}^N \alpha_i^{2k-1} > v^{2k-1}(N)$, the player in N will share an impossibly-achieved payoff which makes α^{2k-1} unrealizable. So α^{2k-1} is available only when condition (5.7) is hold. Condition (5.7) is also called a collective rationality condition.

Definition 5.5 *We say that the imputation α^{2k-1} dominates β^{2k-1} through*

coalition S (denoted by $\alpha^{2k-1} \succ_S \beta^{2k-1}$), if

$$\alpha_i^{2k-1} > \beta_i^{2k-1}, i \in S \quad (5.8)$$

$$\alpha^{2k-1}(S) \leq v^{2k-1}(S) \quad (5.9)$$

Condition (5.8) indicates that for every member of coalition S α^{2k-1} is better than β^{2k-1} . And condition (5.9) ensures the achievement of imputation α^{2k-1} for coalition S (namely coalition S can actually offer share α_i^{2k-1} for every player $i \in S$).

Definition 5.6 We say that the imputation α^{2k-1} dominates β^{2k-1} if there exists a coalition S satisfying $\alpha^{2k-1} \succ_S \beta^{2k-1}$. Denote that imputation α^{2k-1} dominates β^{2k-1} by $\alpha^{2k-1} \succ \beta^{2k-1}$.

Definition 5.7 A set of imputations which can't be dominated in a cooperative game is called the core of the game.

Suppose the core of subgame Γ^{2k-1} is not void, and denoted by $C(\Gamma^{2k-1})$.

A best imputation should be made for every player according to some rules of the initial relational contract.

Theorem 5.1 The sufficient and necessary condition that an imputation $\alpha^{2k-1} = (\alpha_1^{2k-1}, \alpha_2^{2k-1}, \dots, \alpha_n^{2k-1})$ belongs to the core of the game is

$$v^{2k-1}(S) \leq \alpha^{2k-1}(S) = \sum_{i \in S} \alpha_i^{2k-1}, S \subset N, k = 1, 2, \dots \quad (5.10)$$

The proof is following.

First we see the sufficiency. Provided a imputation $\alpha^{2k-1}(k = 1, 2, \dots)$ satisfies the condition (5.10), we need to prove that α^{2k-1} belongs to the core.

If α^{2k-1} doesn't belong to the core, there will exist a imputation β^{2k-1} making $\beta^{2k-1} \succ_S \alpha^{2k-1}$, namely $\beta^{2k-1}(S) > \alpha^{2k-1}(S)$ and $\beta^{2k-1}(S) \leq v^{2k-1}(S)$, which is contradictory to condition (5.10).

Then we prove the necessity. For any imputation α^{2k-1} that doesn't satisfy condition (5.10), there exists a coalition S satisfying $\alpha^{2k-1}(S) \leq v^{2k-1}(S)$.

Take

$$\beta_i^{2k-1} = \alpha_i^{2k-1} + \frac{v^{2k-1}(S) - \alpha^{2k-1}(S)}{|S|}, i \in S$$

$$\beta_i^{2k-1} = \frac{v^{2k-1}(N) - v^{2k-1}(S)}{|N| - |S|}, i \notin S$$

Here $|S|$ denotes the number of players in coalition S . Obviously $\beta^{2k-1}(N) = v^{2k-1}(N)$, $\beta_i^{2k-1} > 0$, and $\beta^{2k-1} \succ_S \alpha^{2k-1}$. So α^{2k-1} doesn't belong to the core.

The theorem above has been proved.

But here we need a stricter condition. Suppose $S \subset N$, we have:

$$\sum_{i \in S} \alpha_i^{2k-1} > v^{2k-1}(S), S \subset N, k = 1, 2, \dots \quad (5.11)$$

Combining with the definition of cooperative trajectory, we have

$$\sum_{i \in N} \alpha_i^{2k-1} = G^{2k-1}(\tilde{a}^{2k-1}) = \max_a \sum_{i \in N} g_i^{2k-1}(a) = \sum_{i \in N} g_i^{2k-1}(\tilde{a}^{2k-1}) \quad (5.12)$$

On stage $2k$ player i transfers $p_{ij}^{2k} > 0$ to player j , so we get a transfer matrix $P^{2k} = \{p_{ij}^{2k}\}$. Actually here we have

$$\delta \tilde{p}_i^{2k} = g_i^{2k-1}(\tilde{a}^{2k-1}) - \alpha_i^{2k-1} \quad (5.13)$$

$g_i^{2k-1}(\tilde{a}^{2k-1})$ is the payoff of player i on stage $2k-1$ if he follows the cooperative trajectory. α_i^{2k-1} is the deserved part for player i from the imputation

α^{2k-1} , which can be simply understood as how much he would hold after transferring money to the other players. That is to say, the amount of \tilde{p}_i^{2k} is fixed by $g_i^{2k-1}(\tilde{a}^{2k-1})$ and α^{2k-1} . So the transfers p_{ij}^{2k} and p_{ji}^{2k} between every two players need to meet a result of \tilde{p}_i^{2k} . Namely according to (5.13) the elements of transfer matrix P^{2k} must be defined as any solution of

$$g_i^{2k-1}(\tilde{a}^{2k-1}) - \alpha_i^{2k-1} = \delta \left(\sum_{j:j \neq i} p_{ij}^{2k} - \sum_{j:j \neq i} p_{ji}^{2k} \right)$$

It is easy to see that such a matrix solution always exists and here we can give an example

$$P^{2k} = \begin{pmatrix} 0 & 1 & \cdots & 1 & 1 \\ \vdots & \vdots & \ddots & \vdots & \vdots \\ 1 & 1 & \cdots & 0 & 1 \\ 1 - \delta \tilde{p}_1^{2k} & 1 - \delta \tilde{p}_2^{2k} & \cdots & 1 - \delta \tilde{p}_n^{2k-1} & 0 \end{pmatrix}$$

5.5 Strong Nash Equilibrium

By definition (3.7) we have already known strong Nash equilibrium in general case. Given an n -person non zero-sum game Γ , the strong Nash equilibrium $\tilde{u} = (\tilde{u}_1, \tilde{u}_2, \dots, \tilde{u}_n)$ is such n -tuple of strategies for which the following condition takes place:

$$\sum_{i \in S} g_i(\tilde{u}) \geq \sum_{i \in S} g_i(\tilde{u}_{N \setminus S}, u_S)$$

$g_i(\tilde{u})$ is the payoff of player i if coalition S follows strategies $\tilde{u} = (\tilde{u}_1, \tilde{u}_2, \dots, \tilde{u}_n)$ together with other players, and $g_i(\tilde{u}_{N \setminus S}, u_S)$ is the payoff of player i if coalition S takes strategies u_s instead while other players keep following \tilde{u} . In our event we still use $\tilde{u} = (\tilde{u}_1, \tilde{u}_2, \dots, \tilde{u}_i, \dots, \tilde{u}_n)$ to describe the strong Nash equilibrium and

\tilde{u}_i is strong Nash Equilibrium strategy of player i . The cooperative trajectory can be derived from:

$$\tilde{u}_i(\tilde{h}^{2k-1}) = \tilde{a}_i^{2k-1}, u_i(\tilde{h}^{2k}) = \tilde{p}_i^{2k}$$

where $\tilde{h}^{2k-1}(\tilde{h}^{2k})$ is the history before $\tilde{a}^{2k-1}(\tilde{p}^{2k})$ of the cooperative trajectory.

Player i makes a behavior \tilde{a}_i^{2k-1} (transfer \tilde{p}_i^{2k}) by following the strategy \tilde{u}_i . And then the decisions in this stage of all players form $\tilde{a}^{2k-1}(\tilde{p}^{2k})$, which contributes to the cooperative trajectory $\tilde{a} = (\tilde{a}^1, \tilde{p}^2, \tilde{a}^3, \tilde{p}^4, \dots, \tilde{a}^{2k-1}, \tilde{p}^{2k}, \dots)$ step by step. Once the players in the game find some coalition S deviating from the cooperative trajectory determined by the relational contracts, then they start the zero-sum game $\bar{\Gamma}(S, N \setminus S, K)$ and the punishment strategies tell them to response to control the payoff of coalition S no more than $v^{2k-1}(S)$ in each subsequently odd stage.

We can see the process more clearly in flow chart (5.4).

Now we can derive the condition under which the strategy profile $\{\tilde{a}, G\}$ constitutes a strong Nash equilibrium. We have the following theorem

Theorem 5.2 *The cumulative payoff of player i in form of*

$$C_i^1 = \sum_{k=1}^{\infty} [\delta^{2k-2} g_i^{2k-1}(\tilde{a}_i^{2k-1}) - \delta^{2k-1} \tilde{p}_i^{2k}]$$

can be attained in strong Nash equilibrium if

$$\tilde{p}_i^{2k} = \delta^{-1} [g_i^{2k-1}(\tilde{a}_i^{2k-1}) - \alpha_i^{2k-1}]$$

and

$$\alpha^{2k-1} = (\alpha_1^{2k-1}, \alpha_2^{2k-1}, \dots, \alpha_n^{2k-1}) \in C(\Gamma^{2k-1})$$

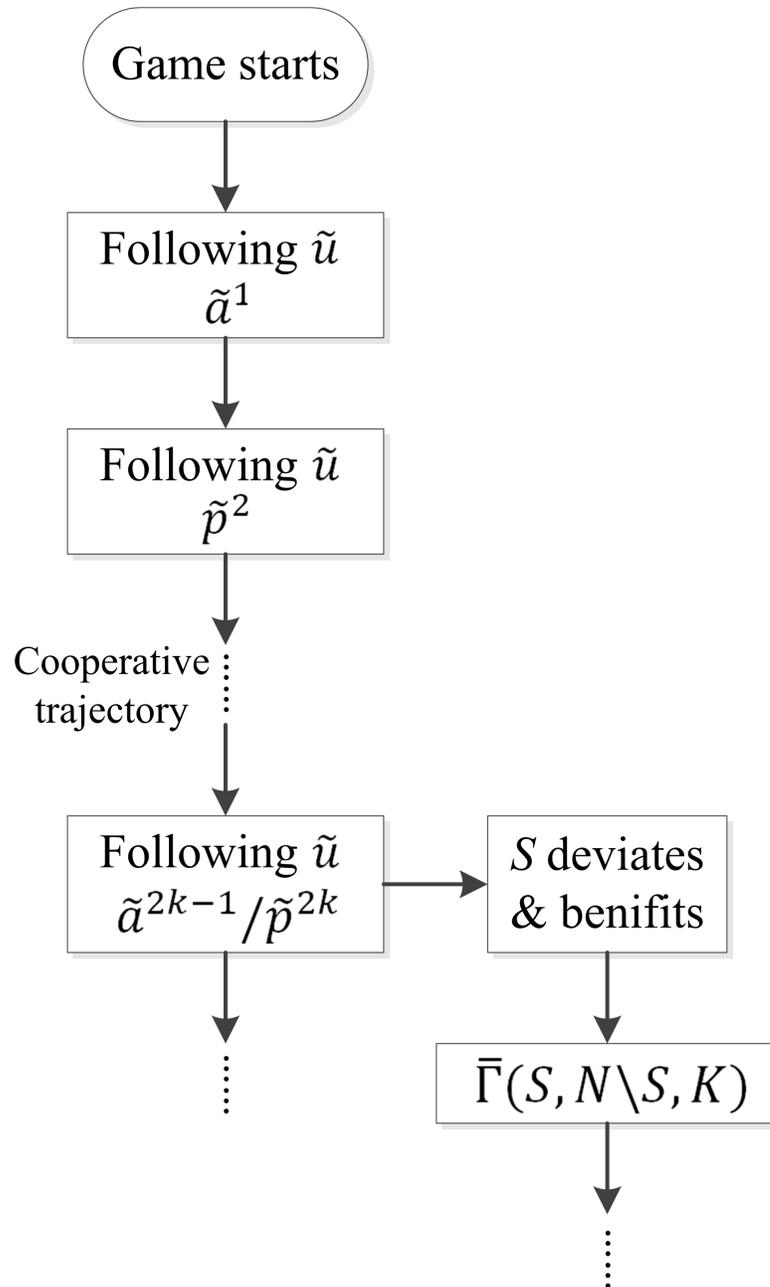


Figure 5.4: Flow chart of process

5.6 Proof

The game consists of two kinds of stages, action stages and payment stages, so the situation will be different as the coalition S choosing to deviate in different stages. First let's see the deviating in payment stage.

Suppose the coalition S deviates from strategies $\{\tilde{\alpha}, G\}$ on stage $2l$, the transfer to other players from S will be zero since stage $2l$ ($p_{ij}^{2l} = 0, i \in S, j \in N \setminus S$). Then on the next stage and till the end of the game the coalition $N \setminus S$ will play against them in zero-sum game $\bar{\Gamma}(S, N \setminus S, K)$. The coalition $N \setminus S$ not only takes respectively response in odd stages later but also stops to transfer money to coalition S in subsequent even stages.

And what the players from S can guarantee in each later odd stage is only $v^{2k+1}(S)(k > l)$, the value of the characteristic function of stage game $\bar{\gamma}_S^{2k+1}$. Here $\bar{\gamma}_S^{2k+1}$ is the stage game of zero-sum game $\bar{\Gamma}(S, N \setminus S, K)$.

Deviating in payment stage of stage $2l$ means coalition S gets $D(S, 2l) = \sum_{i \in S} \sum_{j \in N \setminus S} p_{ji}^{2l}$ without paying the expected transfer $\bar{p} = \sum_{i \in S} \sum_{j \in N \setminus S} p_{ij}^{2l} > 0$ to the coalition $N \setminus S$. The total possible maximum payment of coalition S since stage $2l$ if they deviate in payment stage $2l$ is

$$\delta^{2l-1} D(S, 2l) + \delta^{2l} \sum_{k=l}^{\infty} \delta^{2k-2l} v^{2k+1}(S)$$

But the payoff of players from S when moving along cooperative trajectory on stage $2l$ is equal to

$$G(S, 2l) = \sum_{i \in S} \sum_{j \in N \setminus S} p_{ji}^{2l} - \sum_{i \in S} \sum_{j \in N \setminus S} p_{ij}^{2l}$$

According to (5.4) and (5.13) the payment of coalition S since stage $2l$

without deviating is

$$\delta^{2l-1}G(S, 2l) + \delta^{2l} \sum_{k=l}^{\infty} (\delta^{2k-2l} \sum_{i \in S} \alpha_i^{2k+1})$$

Here $\alpha^{2k+1} = (\alpha_1^{2k+1}, \alpha_2^{2k+1}, \dots, \alpha_n^{2k+1}) \in C(\Gamma^{2k+1})$.

To proof the theorem we need to find $\delta \in (0, 1)$ which satisfies

$$\begin{aligned} \delta^{2l-1}G(S, 2l) + \delta^{2l} \sum_{k=l}^{\infty} (\delta^{2k-2l} \sum_{i \in S} \alpha_i^{2k+1}) \\ > \delta^{2l-1}D(S, 2l) + \delta^{2l} \sum_{k=l}^{\infty} \delta^{2k-2l} v^{2k+1}(S) \end{aligned}$$

So we have

$$\delta \sum_{k=l}^{\infty} \delta^{2k-2l} \left(\sum_{i \in S} \alpha_i^{2k+1} - v^{2k+1}(S) \right) > D(S, 2l) - G(S, 2l)$$

$$\delta \sum_{k=l}^{\infty} \delta^{2k-2l} \left(\sum_{i \in S} \alpha_i^{2k+1} - v^{2k+1}(S) \right) > \bar{p}$$

Here $\alpha^{2k+1} = (\alpha_1^{2k+1}, \alpha_2^{2k+1}, \dots, \alpha_n^{2k+1})$ belongs to the core $C(\Gamma^{2k+1})$, so we have $\sum_{i \in S} \alpha_i^{2k+1} > v^{2k+1}(S), S \subset N, k = 1, 2, \dots$ according to (5.11).

Denote $L = \inf_k \left[\sum_{i \in S} \alpha_i^{2k+1} - v^{2k+1}(S) \right] > 0$.

We have

$$\frac{\delta}{1 - \delta^2} > \frac{\bar{p}}{L}$$

Because $\bar{p} > 0, L > 0$, and $\lim_{\delta \rightarrow 1^-} \frac{\delta}{1 - \delta^2} = +\infty$, so we can always find a

$\delta \rightarrow 1 - 0$ (δ close to 1) that satisfies

$$\begin{aligned} \delta^{2l-1}G(S, 2l) + \delta^{2l} \sum_{k=l}^{\infty} (\delta^{2k-2l} \sum_{i \in S} \alpha_i^{2k+1}) \\ > \delta^{2l-1}D(S, 2l) + \delta^{2l} \sum_{k=l}^{\infty} \delta^{2k-2l} v^{2k+1}(S) \end{aligned}$$

Now we consider the case that the coalition S deviates in action stage $2l - 1$.

Instead of $\tilde{a}_S^{2l-1} \subset \tilde{a}^{2l-1}$, the coalition S takes action $a'_S{}^{2l-1}$. The coalition S can get

$$\sum_{i \in S} [g_i^{2l-1}(\tilde{a}_{N \setminus S}^{2l-1}, a'_S{}^{2l-1})]$$

Denote

$$D(S, 2l - 1) = \max_{a'_S{}^{2l-1}} \sum_{i \in S} [g_i^{2l-1}(\tilde{a}_{N \setminus S}^{2l-1}, a'_S{}^{2l-1})]$$

Since stage $2l$ the coalition S doesn't pay the expected transfer payment $\bar{p} = \sum_{i \in S} \sum_{j \in N \setminus S} p_{ij}^{2l} > 0$ to coalition $N \setminus S$. Of course no transfer comes from coalition $N \setminus S$ and new action will be taken on stage $2l + 1$ by them to play against the deviated coalition S till the end. Then the total payoff of coalition S after deviation from the stage $2l - 1$ on will not exceed

$$\delta^{2l-2}D(S, 2l - 1) + \delta^{2l} \sum_{k=l}^{\infty} \delta^{2k-2l} v^{2k+1}(S)$$

According to (5.3) and (5.13) the payoff of players of S since stage $2l - 1$ without deviating is

$$\delta^{2l-2}G(S, 2l - 1) + \delta^{2l} \sum_{k=l}^{\infty} (\delta^{2k-2l} \sum_{i \in S} \alpha_i^{2k+1})$$

Here $\alpha^{2k+1} = (\alpha_1^{2k+1}, \alpha_2^{2k+1}, \dots, \alpha_n^{2k+1}) \in C(\Gamma^{2k+1})$.

And to finish the proof we need to find $\delta \in (0, 1)$ that satisfies

$$\begin{aligned} \delta^{2l-2}G(S, 2l-1) + \delta^{2l} \sum_{k=l}^{\infty} (\delta^{2k-2l} \sum_{i \in S} \alpha_i^{2k+1}) \\ > \delta^{2l-2}D(S, 2l-1) + \delta^{2l} \sum_{k=l}^{\infty} \delta^{2k-2l} v^{2k+1}(S) \end{aligned}$$

$\alpha^{2k+1} = (\alpha_1^{2k+1}, \alpha_2^{2k+1}, \dots, \alpha_n^{2k+1})$ belongs to the core $C(\Gamma^{2k+1})$, so we have $\sum_{i \in S} \alpha_i^{2k+1} > v^{2k+1}(S), S \subset N, k = 1, 2, \dots$ according to (5.11).

Denote $L = \inf_k [\sum_{i \in S} \alpha_i^{2k+1} - v^{2k+1}(S)] > 0$.

Hence we have

$$\delta^2 \sum_{k=l}^{\infty} \delta^{2k-2l} L > D(S, 2l-1) - G(S, 2l-1)$$

Denote $M = \sup_l [D(S, 2l-1) - G(S, 2l-1)], 0 < M < +\infty$ according to (5.5).

We have

$$\begin{aligned} \frac{\delta^2}{1 - \delta^2} &> \frac{M}{L} \\ 1 > \delta &> \sqrt{\frac{M}{L + M}} \end{aligned}$$

So there always exists a $\delta \in (\sqrt{\frac{M}{L+M}}, 1)$ satisfying

$$\begin{aligned} \delta^{2l-2}G(S, 2l-1) + \delta^{2l} \sum_{k=l}^{\infty} (\delta^{2k-2l} \sum_{i \in S} \alpha_i^{2k+1}) \\ > \delta^{2l-2}D(S, 2l-1) + \delta^{2l} \sum_{k=l}^{\infty} \delta^{2k-2l} v^{2k+1}(S) \end{aligned}$$

In summary, we can always find a $\delta \rightarrow 1 - 0$ (δ close to 1) that satisfies the following two inequalities

$$\begin{aligned} \delta^{2l-1}G(S, 2l) + \delta^{2l} \sum_{k=l}^{\infty} (\delta^{2k-2l} \sum_{i \in S} \alpha_i^{2k+1}) \\ > \delta^{2l-1}D(S, 2l) + \delta^{2l} \sum_{k=l}^{\infty} \delta^{2k-2l} v^{2k+1}(S) \end{aligned}$$

$$\begin{aligned} \delta^{2l-2}G(S, 2l-1) + \delta^{2l} \sum_{k=l}^{\infty} (\delta^{2k-2l} \sum_{i \in S} \alpha_i^{2k+1}) \\ > \delta^{2l-2}D(S, 2l-1) + \delta^{2l} \sum_{k=l}^{\infty} \delta^{2k-2l} v^{2k+1}(S) \end{aligned}$$

The above two inequalities mean that no matter deviating in an action stage or a payment stage the coalition S can't get more benefit than following the cooperative trajectory.

The theorem has been proved.

6 Conclusion

In section 4 we have introduced the two-person game model and derived the condition for a stationary contract. We improve the model from section 4 and get some better results in n -person infinite-stage game in section 5. Compared with the old method, our new model has three advantages.

First, we give the form of strong Nash equilibrium and prove the existence of strong Nash equilibrium. Strong Nash equilibrium is stable against deviation of any coalition.

Besides, the new model doesn't need the existence of Nash equilibrium in each stage game. In the discussion of section 3, there is one strong requirement that the stage game has a Nash equilibrium.

The old model in section 4 only discusses stationary contracts in two-person case. In my new model, an n -person game has been successfully constructed and analyzed, which is obviously more general.

However there is also a disadvantage in my dissertation. In the proof we don't consider the deviation from punishment which makes the problem more complicated. Maybe we will do some research on this special case in our further study.

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